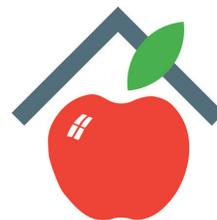


## REPORT for JANUARY through JUNE 2014

# GOOD NEIGHBOR HEALTH CLINIC & RED LOGAN DENTAL CLINIC



70 North Main Street | White River Jct., VT 05001-7061 | (802) 295-1868

**T**he Good Neighbor Health Clinics are thriving amid change! Our mission has always been to help those who could not afford medical or dental care. With the implementation of the Affordable Care Act in 2014, we shifted to enrolling as many of our patients as possible in medical insurance while continuing to provide high quality care to those were uninsured or underinsured.

- 🎯 The Clinics saw **1,028** patients - **297** were new to the Good Neighbor Medical and Red Logan Dental Clinics.
- 🎯 **176** Volunteer medical and dental providers saw patients for **1,620** visits
- 🎯 Our clinics are “high touch” with **2,338** patient interactions in six months, plus we helped with **374** VT Health Connect Consultations



*Dana Michalovic became the Executive Director July 2014.*

### CREATIVE COMMUNITY COLLABORATIONS

The growing problem of opioid addiction gained the public’s attention in 2014. Since 2006, Good Neighbor has partnered with the HIV/HCV Resource Center (formerly Acorn) to host a needle exchange program at the clinic in White River. The HIV/HCV Resource Center reported a dramatic increase in the number of needles exchanged at the Good Neighbor site. During the first quarter of 2014, there were 14,900 needles exchanged, as compared to 1,800 needles for the same period in 2010. People who come in for the needle exchange have the opportunity to receive free HIV/HEPC testing along with information and referrals to treatment programs.

The Good Neighbor Health Clinic collaborated with the Geisel School of Medicine and the Claremont Soup Kitchen to expand a pilot project which offered medical screening to dinner guests at the Soup Kitchen. Good Neighbor physician volunteers were recruited and assigned to this new



*Dartmouth student volunteers help clear snow from the access ramp entrance.*

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service site. The need for care is high in Claremont, and the majority of “Kitchen” patrons are homeless and live at nearby shelters.

The Good Neighbor Health Clinic also formalized an arrangement with the Upper Valley Haven to hold a regular satellite clinic for guests at the Haven’s adult shelter. Under the supervision of Dr. Peter Mason, Geisel School of Medicine students provide medical screening, information and referrals.

The Grafton County Medical Society provided a grant to purchase laptops for use with a new electronic medical record system at Good Neighbor. Shifting from paper to electronic records will be a 12 to 18 month process as nearly 100 medical volunteers will need to be trained and supported through the change in procedures. Dr. Paul Manganiello, Medical Co-Director, is taking on the leadership champion role for this significant volunteer project.



Dana Michalovic visits Dr. Dave Beaufait at the Mascoma Satellite Clinic. Dr. Beaufait has hosted the clinic in his practice since 2011.



GNHC Medical Director Dr. Paul Manganiello visits with Jan Bunnell, Director, at the Claremont Soup Kitchen, our latest satellite clinic.

## THANKS TO OUR MANY VOLUNTEERS

Dr Robert Alvarenga  
Amanda Balboni  
Carol Bean  
David Beaufait MD  
Brendin Beaulieu-Jones  
Jeff Bell MD  
Steve Bensen MD  
Joanne Bernard  
Debra Birenbaum MD  
Dr Brooke Blicher  
Carol Brown  
Paul Burchard  
John Butterly MD  
Molly Castaldo  
Lindsay Cate (Biele)  
Margaret Caudill-Slosberg MD  
Rob Cauley  
Richard Clattenburg MD  
Ariane Cooper  
Bridget Curley GSM  
Ellen Daily  
Laurie Delatour GSM  
Ana Maria Dumitru GSM  
Nancy Dumont  
Ellyn Ercolano  
Marc Ernstoff MD  
Christine Fryar  
Tim Gardner MD  
Pat Glowa MD  
Dr Jim Gold  
Beth Gould RN  
Abby Grote  
Naomi Hartov  
Brenda Haynes RN  
Barbara Henzel  
David Hernandez GSM

Kay Hillinger MD  
Ben Hills  
Judy Hills MD GSM  
Satomi Hinata  
Tiffany Hoang GSM  
Dr. John Holbach  
Dr Joyce Hottenstein  
Casey Hua GSM  
Cathy Johnson RN  
Dr Tom Johnston  
Dr Donald Kalfus  
Tammy Kitzmiller  
Kristine Karlson MD  
Dr Mark Knott  
Donald Kollisch MD  
Dr Toby Kravitz  
Barbara Krinitz  
Escar Kusema  
Don Lacey MD  
Jason Laurita GSM  
Judy Lancor  
Stephanie Leung  
L.Campbell Levy MD  
Jill Lloyd NP  
Jeanette Lorme  
Alexandra Lucas GSM  
Ellen Lynch  
Paul Manganiello MD  
Wendy Manganiello RN  
Michael Mariani  
Peter Mason MD  
Faith Mattison  
Meg Matz RN  
Gretchen Maynard  
Karen Meyers RN  
Kelly Michelson

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Dr. Paul Manganiello talks with Nancy Dumont at the Lebanon Satellite Clinic hosted by Alice Peck Day Hospital.

## Board of Trustees 2014

The Board of Trustees of Good Neighbor Health Clinics, Inc is integrated by an engaged group of representatives of the community, most of whom also volunteer at our clinics in various capacities.

### Trustees

- Jim Gold, DDS, *Chair*  
Norwich, VT
- David Laurin, *Vice Chair*  
Hartford, VT
- Trina Tatro, *Secretary*  
Plainfield, NH
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- Irv Thomae  
Norwich, VT
- Tom Wagner  
Wilder, VT
- Susan Yacavonne  
Plainfield, NH
- Hildegard Ojibway  
*Interim Executive Director*  
(Feb-June 2014)
- Dana Michalovic  
*Executive Director*  
(July 2014)



Volunteer board members Matthew Garcia, Irv Thomae and Jake Blum.



### THE RED LOGAN DENTAL CLINIC:

During the first six months of 2014, the dental clinic was able to serve more patients and provided \$304,000 worth of free care thanks to the increase in clinic hours by externs and supervising dentists.

**TIMBERWOOD COMMONS** – Merion Realty Services of Wynnewood, PA purchased this Lebanon apartment complex in 2014 and has generously continued to donate a two-bedroom apartment for the dental extern program. This is a significant community donation and we can only say **THANK YOU, THANK YOU!!!**

I chose to join the Good Neighbor Health Clinics in July of 2014 because of the unique way this organization provides medical and dental care to Upper Valley residents who would otherwise go without. True to the Incorporator's vision of 22 years ago, The Good Neighbor Medical Clinic and the Red Logan Dental Clinic reach out to people who are struggling financially and who might well put their own care last. Volunteer physicians and dentists act as proctors for medical and dental students while providing care. The Clinics have a culture of taking care of those in need while also being a continuous learning environment.

The Clinics continue to grow, offer new programs and strengthen existing programs. Smoking cessation, diabetes education, asthma management, cancer screening, screening for alcohol mis-use and preventative dental workshops are a few of our focus areas. We could not accomplish this work without the generous support of area individuals and foundations. If you have been a past supporter, thank you. If you have not yet made a contribution to the Good Neighbor Health Clinics, please consider doing so. We are open Monday – Friday during daytime hours and often during the early evening hours as well. Please come by, meet staff and volunteers, and have a tour of the clinics.

I look forward to meeting you in 2015.

Dana Michalovic *Executive Director*

# January–June 2014 FINANCIAL REPORT

## INCOME

### Six-month, Jan–June 2014

Individuals .....	\$34,057
VT Coalition of Clinics for the Uninsured (VCCU) & Other Grants.....	77,439
Foundations & Misc. Organizations .....	19,750
Rental Income (VT State Dental Clinic) .....	17,600
Hospitals .....	5,455
Special Events .....	5,000
Churches .....	4,125
Businesses.....	3,511
Investment Income.....	1,163
In-kind Donations .....	132
<b>Total Income .....</b>	<b>\$168,232</b>

## Expenses

### Six-month, Jan–June 2014

Salaries and Wages.....	\$139,379
Payroll Taxes & Expenses .....	17,781
Employee Benefits .....	16,230
Supplies (dental, medical, office) .....	13,614
Depreciation .....	10,966
Utilities .....	11,151
Navigator Expenses .....	8,274
Professional Fees (bookkeeping, tax preparation) .....	7,935
Contract Services.....	7,854
Development/Fundraising/Strategic Planning.....	7,274
Repairs and Maintenance of Property & Equipment.....	6,831
Patient Assistance .....	4,632
Volunteer Expenses .....	3,348
Computer Expense .....	2,287
Other (travel, bank fees, board, in-kind, dues & advertising)	3,347
Postage .....	1,402
Equipment Leasing .....	1,329
Insurance .....	1,197
Printing.....	804
<b>Total Expenses .....</b>	<b>\$265,635</b>
<b>Net Income .....</b>	<b>\$(97,403)</b>

## Volunteers, continued

Brenda Moore RN  
 David Nierenberg MD  
 Joan Nierenberg  
 Dr Patrick Noble  
 Connie O’Leary RN  
 Dale Parker CMT  
 Nancy Patton  
 Sujata Paudel  
 Jeff Pederman  
 Matt Postler  
 Jean Proehl  
 David Qian GSM  
 Ann Reynolds PsyD  
 Michael Rea  
 Laurie Reed MD  
 Chris Reese GSM  
 Janine Reeves  
 Elizabeth Richey  
 Elizabeth Riley  
 Lois Roland  
 William Rusenblatt  
 John Sanders MD  
 Kristi Saunders MD  
 Anne Sapio RN  
 Deborah Scott MD  
 Lorraine Sevigny  
 Lisa Simon  
 Carmen Sleeper RN  
 Amy Somerstein  
 Adam Sorscher MD  
 Dr Ron Spaulding  
 Dr Peggy Stone  
 Lynne Sudlow  
 Chuck Surat RN  
 Trina Tatro  
 Nancy Tehan RN  
 Vijay Thadani MD  
 Deborah Thonton RN  
 Kristine Torres-Lockhart  
 Sandy Towne  
 Jack Turco MD  
 Renee Vebell  
 Brenda Walker  
 Tina Weigel  
 Richard Whiting MD  
 Suzanne Whiting RN  
 Heather Wittmann PA  
 Robert Wortmann MD  
 Xing Li GSM  
 Dr Richard Yoshikawa  
 Sarah Young  
 Ashley Zurawel

It is important to note that a large percentage of the GNHC income is received at the end of each calendar year. Moving to a fiscal year beginning on the first of July will allow income and expenses to have a smoother year over year comparison. The 2014 “short year” loss of \$97,403 is partly offset by the gain of \$50,363 in 2013.